

From: [Nile <nile@vermontsailor.net>](mailto:nile@vermontsailor.net)
To: Ben.Norris@gardnerdenver.com
Date: 6/14/2012 11:08:23 AM
Subject: More N202M-16 pump modification, questions

Hi Ben

Another question on N202M-16 pump modification. What quantity would it take to interest Oberdorfer in making the following modification to the base plate of the N202M-16 pump. This would make this variant of the N202M-16 a full replacement for the Sherwood G908 for all possible mounting situations. A group of Catalina 36 owners (from the C36list mailing list) estimate there were at least 1000 of the M35A and M35B Universal engines sold. The same engines were used in the Catalina 34 so the numbers are probably closer to 2000 engines sold. The engine and the sailboats are no longer in production as of 2006 or so.

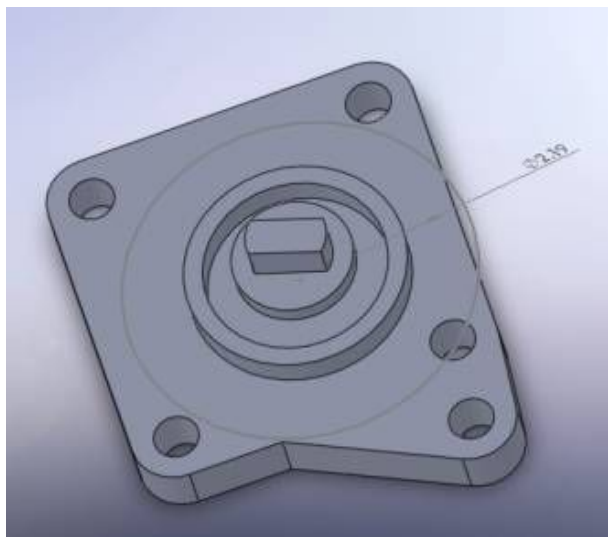
The only current source for the Sherwood G908 is from Westerbeke, owners of Universal. Westerbeke currently has a captive group of M35 owners and have no interest in pursuing a lower cost or superior alternative to the G908. There are companies that do rebuild these pumps at nearly the Westerbeke purchase cost. The Sherwood G908s are selling for nearly twice the price of the superior N202M-16.

Regards,

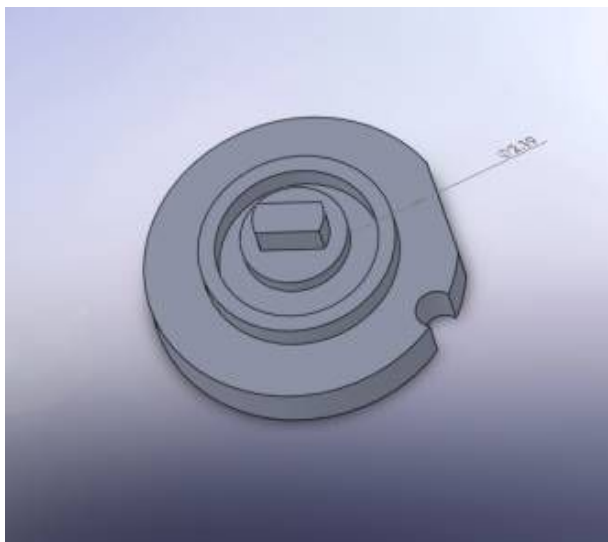
Nile Schneider
802-448-0426



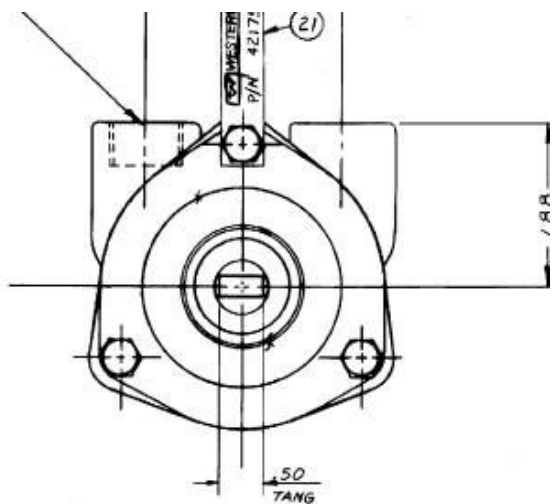
Oberdorfer N202M-16



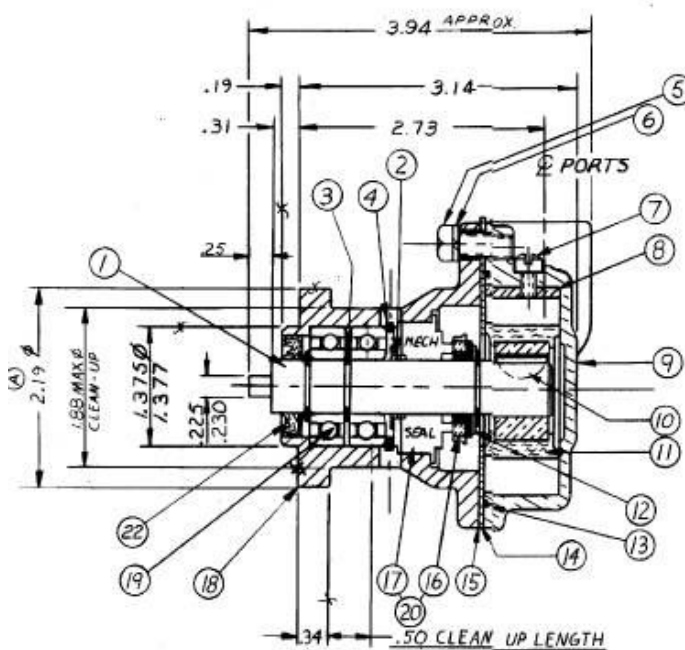
Oberdorfer base



Oberdorfer machined to match Sherwood base



Sherwood G908 - End View



Sherwood G908